

CS/IP-Q1 (2025-2026)

Date: August 04, 2025

To,
The Listing Department
BSE Limited
Department of Corporate Affairs
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai - 400 001

To,
The Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza, Plot No. C/1, G Block
Bandra-Kurla Complex,
Bandra (E)
Mumbai - 400 051

Dear Sir/Madam,

Subject : Investor Presentation for the 1st quarter ended June 30, 2025.

Reference : ISIN - INE02IJ01035; Scrip Id-544061; Scrip Code-AZAD

With reference to the subject cited, we are enclosing herewith Investor Presentation pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements), Regulation 2015 for the 1st quarter ended June 30, 2025.

You are requested to please take the same in your record.

Thanking you,

Yours truly,

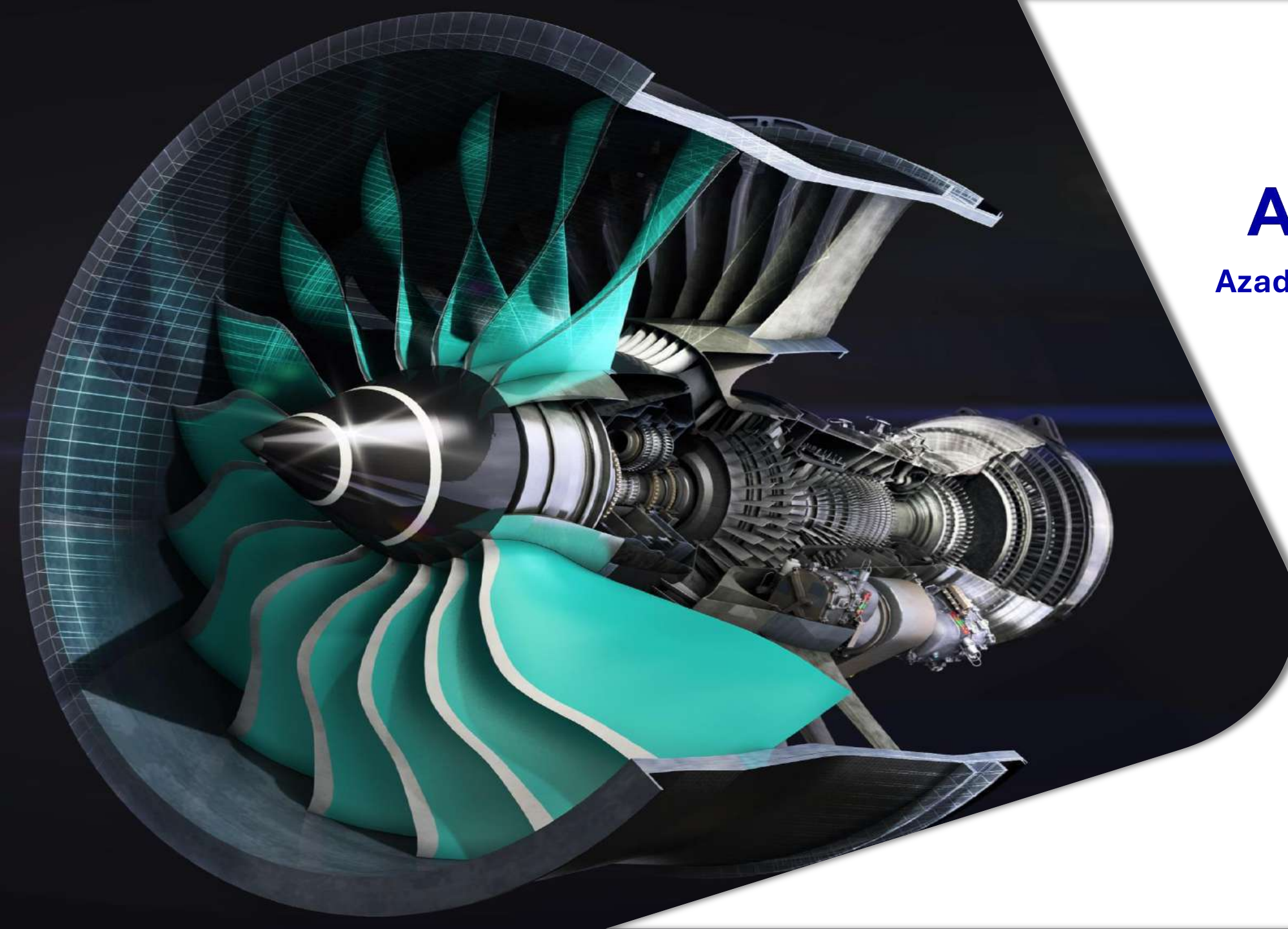
For Azad Engineering Limited



Ful Kumar Gautam

(Company Secretary & Compliance Officer)

Membership No.: F13688



AZAD
Azad Engineering Limited

Investor Presentation

August 2025

This presentation and the accompanying slides (the “Presentation”), which have been prepared by Azad Engineering Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

Performance Update





Q1FY26 – Highest ever quarterly performance (standalone)

Rs. **1,345.1** Mn

↑ **36.7%**

Revenue

Rs. **485.1** Mn

↑ **46.8%**

36.1% margin

EBITDA

Rs. **299.9** Mn

↑ **75.1%**

22.3% margin

PAT

Performance Highlights (standalone)



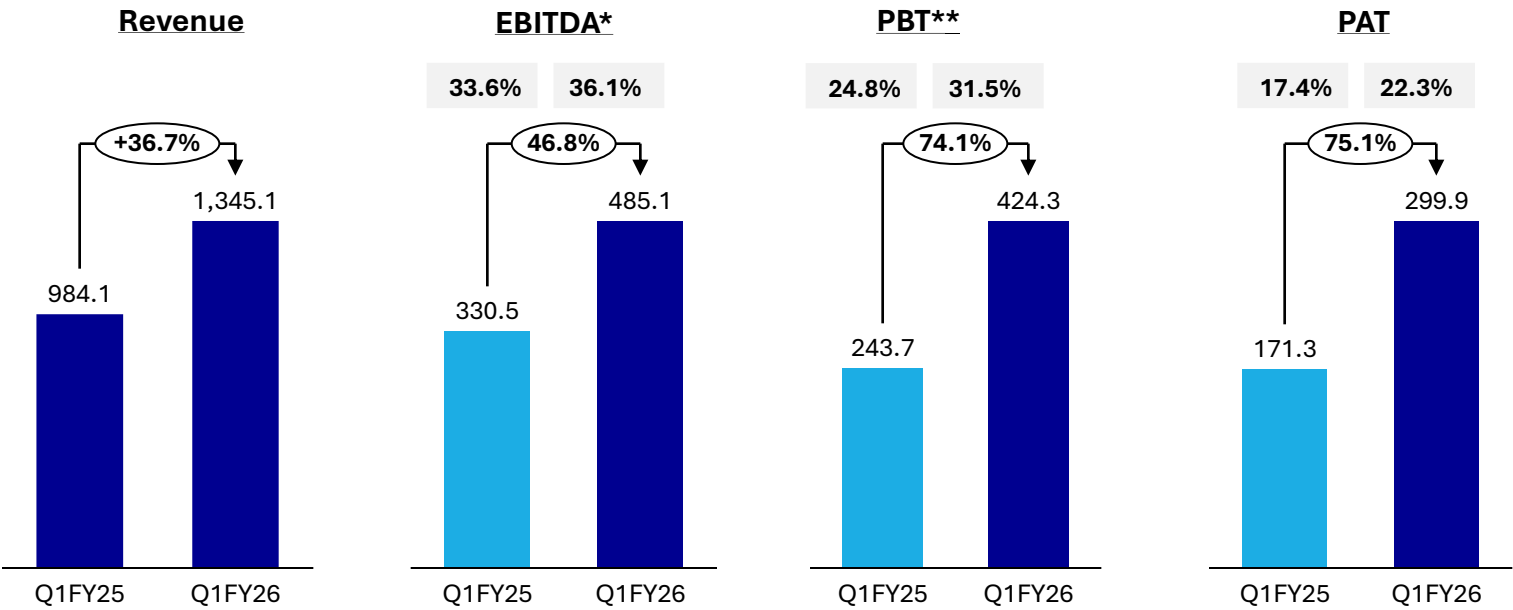
Rakesh Chopdar
Chairman & CEO



“We are encouraged by the strong momentum in our business during Q1FY26, as we delivered our highest-ever quarterly performance in both revenue and profitability terms. This achievement was primarily driven by a robust 41.7 % YoY growth in the Energy and Oil & Gas segment and a 26.3 % YoY increase in the Aerospace & Defence segment. The strong sales performance reflects the continued trust our customers place in our execution capabilities across key verticals. Our evolving sales mix, combined with operating leverage, contributed to a healthier margin profile during the quarter.

FY26 will be a year of consolidation and stabilization, as we focus on systematically ramping up our new facilities to effectively serve our expansive orderbook exceeding ₹60 billion. With strong execution, growing demand across sectors, and a healthy pipeline, the company is well-positioned to sustain its high-growth trajectory and reinforce its leadership position in the manufacturing sector.”

Quarterly performance



(Rs. Mn)

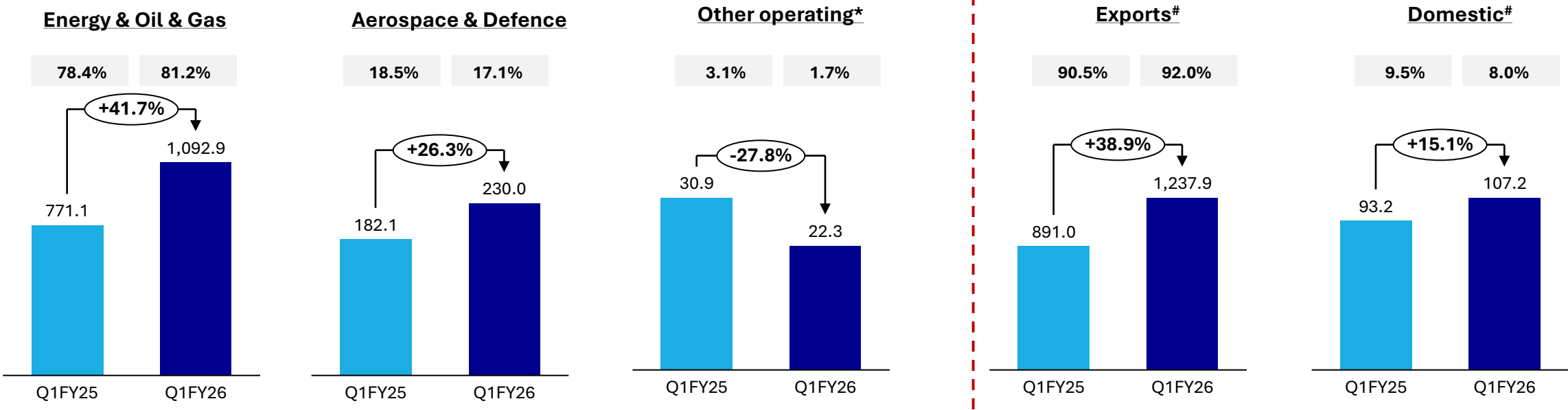
Margins

* EBITDA margin is calculated as – Reported EBITDA/ Revenue from operations
** PBT Margin is calculated as – Reported PBT / Revenue from Operation and PAT Margin is calculated as - PAT / Revenue from Operation

Revenue Mix - Growth momentum building across segments (standalone)



(Rs. Mn) % Revenue contribution



Key Highlights

- Energy & Oil & Gas sales have increased primarily on account of additional capacity
- Aerospace & Defence has grown mainly on account of products which were qualified over the period of time with some customers which has gone into production.

*Includes remaining revenues comes from others
Remaining contribution comes from domestic business

Standalone Profit & Loss Account

| Particulars (Rs. Mn) | Q1FY26 | Q1FY25 | YoY | Q4FY25 | QoQ |
|---------------------------------------|----------------|--------------|--------------|----------------|--------------|
| Revenue from Operations | 1,345.1 | 984.1 | 36.7% | 1,245.2 | 8.0% |
| Consumption | 163.2 | 153.2 | | 156.5 | |
| Employee expenses | 284.0 | 204.4 | | 245.7 | |
| Other Expenses | 412.8 | 296.0 | | 388.6 | |
| Reported EBITDA | 485.1 | 330.5 | 46.8% | 454.4 | 6.8% |
| Reported EBITDA Margin | 36.1% | 33.6% | | 36.5% | |
| Other income | 91.5 | 6.1 | | 37.8 | |
| Depreciation and amortisation expense | 96.1 | 60.2 | | 88.3 | |
| Finance cost | 56.2 | 32.8 | | 36.0 | |
| Profit before Tax | 424.3 | 243.7 | 74.1% | 367.9 | 15.3% |
| Tax | 124.4 | 72.4 | | 107.5 | |
| Profit After Tax | 299.9 | 171.3 | 75.1% | 260.4 | 15.2% |
| Profit After Tax Margin | 22.3% | 17.4% | | 20.9% | |
| EPS – Basic (Rs.) | 4.64 | 2.90 | | 4.28 | |
| EPS – Diluted (Rs.) | 4.64 | 2.90 | | 4.28 | |

Key Highlights

- Consumption expenses as a % of sales have decreased from 15.6% in Q1FY25 to 12.1% as on Q1FY26 largely owing to product mix.
- Employee expenses have increased on account of a higher number of employees with new facilities and annual increments given to existing employees. These changes are aimed at positioning the company for its next phase of accelerated growth
- Depreciation has increased over the period because of capacity addition
- Finance Cost has increased on account of the loan taken during Q3 & Q4-FY'25 and foreign currency loss
- The finance costs increase in normal course of business ad debt taken in Q4'FY25

Key order wins in the recent past

| Arabelle Solutions | BHEL | Baker Hughes | GE Vernova |
|--|---|---|---|
| <ol style="list-style-type: none"> 1. Signed a supply agreement for the supply of critical and highly complex rotating and stationary components. The value of this agreement for the entire term is at USD 40 Mn | <ol style="list-style-type: none"> 1. Secured a purchase order from Bharat Heavy Electrical Limited (BHEL) for the supply of advanced, high-complex rotating airfoils for supercritical turbines. Prestigious collaborative indigenization project; evaluation and approval by the Central Electricity Authority Ministry of Power, NTPC, & BHEL | <ol style="list-style-type: none"> 1. Signed an MoU to setup a facility to manufacture and supply of precision components, sub-assemblies, assemblies to cater the requirements within the kingdom of Saudi Arabia. 2. Signed an additional Strategic supply Agreement with Nuovo Pignone srl, a corporation of Baker Hughes company, that involves the supply of high-complex and critical components. | <ol style="list-style-type: none"> 1. Secured agreement to supply of highly engineered, complex rotating and stationary airfoils for Advanced Gas turbine engines, the contract is valued at USD 112 Mn 2. Secured agreement for manufacturing and supplying of highly engineered and complex rotating and stationary Airfoils for advanced nuclear, industrial, and thermal power industries, contract valued at USD 53.5 Mn |

| GTRE | Honeywell Aerospace | Mitsubishi | Rolls Royce Plc London | Siemens Energy Global |
|--|---|--|--|--|
| <ol style="list-style-type: none"> 1. Secured a prestigious nation pride contract from GTRE one of the pioneering Research and Development Organizations under DRDO and the Ministry of Defense, Government of India. The contract is of end-to-end manufacturing, assembling and integration of a complete assembled Advanced Turbo Gas Generator Engine | <ol style="list-style-type: none"> 1. Received a business award from Honeywell Aerospace ISC, USA, for manufacturing and supply of high complex components to meet the global demand in the Aviation industry . This Phase 1 of the Award, valued at USD 16 Mn spend over the contract period has added to its strategic collaboration with Honeywell Aerospace. | <ol style="list-style-type: none"> 1. Signed a Long-Term Contract & Price Agreement (LTCPA) with Mitsubishi Heavy Industries for supply of highly engineered & complex rotating and stationary airfoils for Advanced Gas & Thermal power turbine engines. This current Phase of contract is valued at USD 83 Mn for a period of 5 years | <ol style="list-style-type: none"> 1. Signed a deal to produce Civil Aircraft Engine Components and supply super critical complex machined parts for a period of life of the Engine Program on a long-term basis. | <ol style="list-style-type: none"> 1. Secured agreement to manufacture and supply critical rotating components for the global demands of advanced gas and thermal turbine engines. 2. Secured agreement for manufacturing and supplying essential components like combustion commodities, cold blades, and machined parts, valued at USD 90 Mn |

Inaugurated two new lean facilities as part of proposed expansion



Lean Manufacturing Facility (GE Vernova) at Tunikibollaram IP,
Hyderabad

Area: 7,600 sq. mts

Inaugurated in April 2025

Inaugurated two new lean facilities as part of proposed expansion



Lean Manufacturing Facility (MHI) at Tunikibollaram,
Hyderabad


Area: 7,200 sq. mts

Inaugurated in March 2025


Company Overview




Preferred name in the manufacturing of highly-engineered, complex and mission & life-critical components
Supplying to highly regulated industries having large Direct TAM and significant entry barriers




15 years in operations




Substantial experience as Tier 1 supplier




Sales in 12 countries



~92% export revenue (FY25)




~1,700 qualified parts and Components



45+ qualified manufacturing processes

~20,000 sqm (operational)
~94,899 sqm (under construction, including 2 facilities which have been already inaugurated)
Manufacturing area

3.09mn units¹
parts delivered, some with Zero parts per million defects requirement




Stringent vendor qualifications taking up to 30-48 months

96%+
Revenue from private players

| | | | |
|---|---|---------------------------------------|--------------|
| Rs. 4,529.3 Mn (32.9% YoY growth) | Rs. 1,645.7 Mn (36.3% margin) | Rs. 885.3 Mn (19.5% margin) | 20.7% |
| Revenue | Adjusted EBITDA | PAT | Adj ROC |
| FY25 (Standalone) | | | |
| Strong financial performance | | | |

End-markets with massive TAM




Aerospace & Defence

CY29 TAM INR 2,190 bn

- ✓ Components supplier to **six of the key manufacturers** in aerospace & defence industries
- ✓ Supplier to **major commercial aircraft manufacturers**

Customers: Honeywell General Electric Eaton Aerospace




Energy

CY29 TAM INR 310 bn

- ✓ Components supplier to **five of key manufactures** in turbine manufacturing industry
- ✓ Supplier to customers which **control c. 75%** of the gas turbine market globally²

Customers: Siemens Energy Mitsubishi Heavy Industries MAN Man Energy Solutions General Electric Honeywell



Oil & Gas

CY29 TAM INR 930 bn

- ✓ Components supplier to **one of the global manufacturers** in the drilling equipment manufacturing industry


Source: EY Report, DRHP; Notes: Amounts are rounded off; ¹Between FY09 to FY25; ² Based on orders in H2FY25; as of March 31, 2025
⁴Adjusted EBITDA: Calculated as EBITDA plus fire incident, fire restoration cost, fire insurance – premium, ECL, foreign currency, professional and consultancy charges towards Hamuel litigation and COVID loss

Energy and Oil & Gas Industry


| Product Category | Products | | | | | End-Use Industry/Application |
|--|--|---|--|--|--|--|
|  Nuclear Power Turbine – Turbine Airfoil Assembly | <div>Fixed Airfoil</div>  | <div>Last Stage Airfoil – Rotary & Welding Chamfers</div>  | | <div>Last Stage Airfoil - Stationary</div>  | | Electric Power Generation  |
|  Hydrogen / Natural Gas Turbine – Turbine Airfoil Assembly | <div>Stator & Rotor Airfoils</div>  | <div>Compressor Airfoils</div>  | | <div>Hot Gas Parts</div>  | | Combined Heat & Power Plants  |
|  Thermal Power Turbine – Turbine Airfoil Assembly | <div>Fixed, Moving and Last Stage Airfoil/Blade</div>  | | | | | Renewable Energy Integration  |
|  Oil & Gas – Up & Mid Stream Subsystems | <div>Slips</div>  | <div>Drill Bits</div>  | <div>Hatch Cover</div>  | <div>Bonnet</div>  | <div>Frame</div>  | Industrial Applications  |
| | | | | | | Marine Propulsion  |
| | | | | | | District Heating & Cooling  |
| | | | | | | Waste-to-Energy  |
| | | | | | | Desalination Plants  |
| | | | | | | Discovery & Extraction of Fossil Fuels  |

Aerospace and Defence Industry


Product Category




Aero Engine Assembly




Auxiliary Power Unit (“APU”)



Air Generation & Valve Assembly




Actuator & Hydraulic Systems



Airframes & Booster

Products

Airfoils, Unison Rings, Arm, Levers



Body, Assembly



Housing, Compressor & Mount



Body, Valve






Plate Butterfly



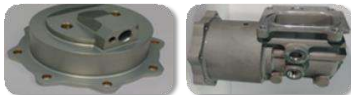
Seal, Shaft & Bearing Rod



Piston Plate, Sealing Ring



Cover & Housing, Actuator



Guide, Poppet



Tees & Elbows




Nipples & Adaptors




Aft & Fore End Skirt



BB2KP Base




B1 Ignitor Body – 1 & 2




End-Use Industry/Application


Business Jet Aircrafts




Commercial Aircrafts




Defence Aircrafts




Training Jet Aircrafts



Helicopters



Defence and Missile Manufacturing



Significant Entry Barriers at Each Stage







Azad has delivered over 3 million mission critical parts with Zero parts per million defects requirement to its customers. Demonstrated efficiencies pursuant to machining time reduction and adherence to strict quality, resulting in competitive strength against manufacturers from China, Europe, USA and Japan.

| <div>Capital Intensive</div> <div></div> | <div>Technical Expertise and Precision</div> <div></div> | <div>Rigorous & Lengthy Qualification Process</div> <div></div> | <div>Time & Quality intensive</div> <div></div> | <div>Sustainability</div> <div></div> |
|---|---|---|--|---|
| <ul style="list-style-type: none">▪ Substantial upfront capital for setting up manufacturing plant and technology▪ Requirement of skilled engineers for oversight and quality controls | <ul style="list-style-type: none">▪ Highly engineered, complex and mission and life-critical components▪ Some parts have “zero parts per million” defects requirement | <ul style="list-style-type: none">▪ Estimated 30-48 months long process for onboarding a qualified supplier▪ Separate qualification process for each component supplied | <ul style="list-style-type: none">▪ Significant time & capital spent by OEMs and supplier in design, manufacturing & qualifications▪ Superior manufacturing demands a unique blend of expertise, innovation, quality and scalability, resulting in high switching costs for the OEMs | <ul style="list-style-type: none">▪ Requires constant innovations in developing manufacturing processes▪ Expansion of in-house capabilities along with integrated supply chain for handling logistics globally |

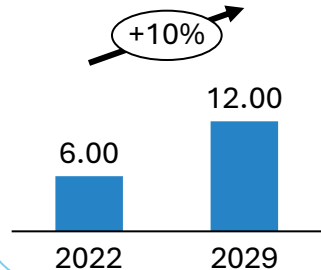
Critical Source Supplier to OEMs with High Global Market Penetration - Aerospace & Defence

Azad is a supplier to six of the key manufacturers in aerospace and defence industry

Growth Drivers

-  Opportunity to increase wallet share by entering into agencies
-  Rise in Defence spending with focus on modernization and advanced aircrafts
-  Technological advancements for next generation engines
-  Increasing demand for commercial aircrafts

Global air traffic (RPK bn)



- Dominated by Boeing and Airbus SE with over 90% market share
- 15,000 units of backlog order with ~84% of narrow body aircrafts like Airbus A220, A320 and Boeing 737

Key components used in an aircraft

1. Outer Structure

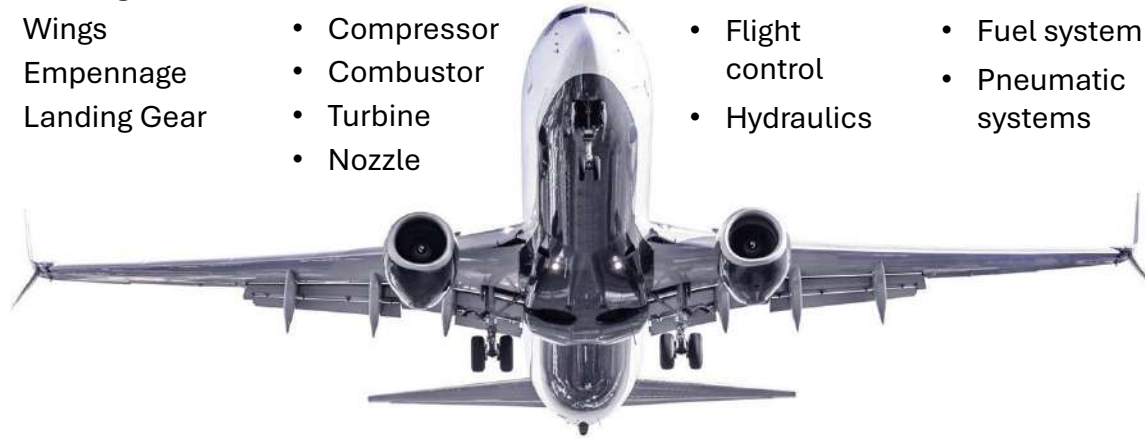
- Fuselage
- Wings
- Empennage
- Landing Gear

2. Engine Parts

- Fan
- Compressor
- Combustor
- Turbine
- Nozzle

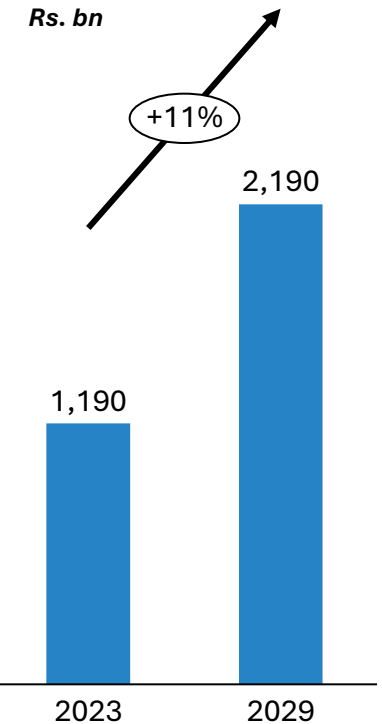
3. Operational Systems

- Avionics
- Flight control
- Hydraulics
- Rotary wings
- Fuel system
- Pneumatic systems



Scope to deepen our presence into other areas of engine & operational systems

Addressable market Aerospace & Defence¹



Critical components supplier for various Aircrafts Platforms....

Airbus SE

A320, A350, A355, A350 XWB

Boeing

B737, B737 Max, B747, B777, B777X

Gulfstream

Gulfstream G550

....further in discussion for supplying of components for new engine platforms to various aircraft manufacturers

Source: EY report

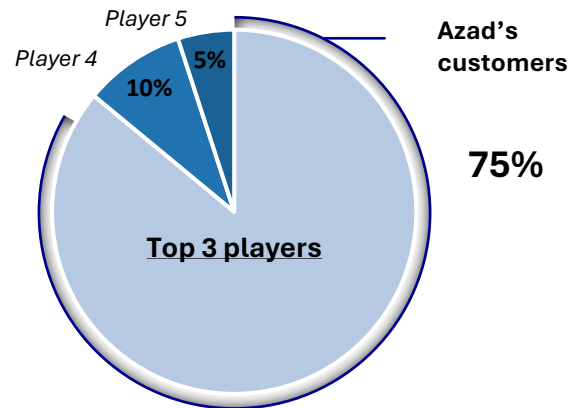
RPK = Revenue Passenger Kilometer; ¹Includes the market for five key players: Eaton Corporation Plc, The Boeing Company, Honeywell International Inc., GE Aerospace & HAL

Critical Source Supplier to OEMs with High Global Market Penetration – Energy Turbine Industries



Azad, being a critical components supplier, is a key link in the global supply chain for the OEMs

Azad's customer market share in Global turbine components¹
Gas power turbine



Rs. **310** Bn
(2029)

Overall global energy turbine components market

Growth Drivers

- Opportunity to penetrate existing customers by entering into new component lines
- Demand for turbines in Industrial applications
- Replacement market for turbines given their limited operational lifespan
- Continued support of conventional energy to supplement renewable sources

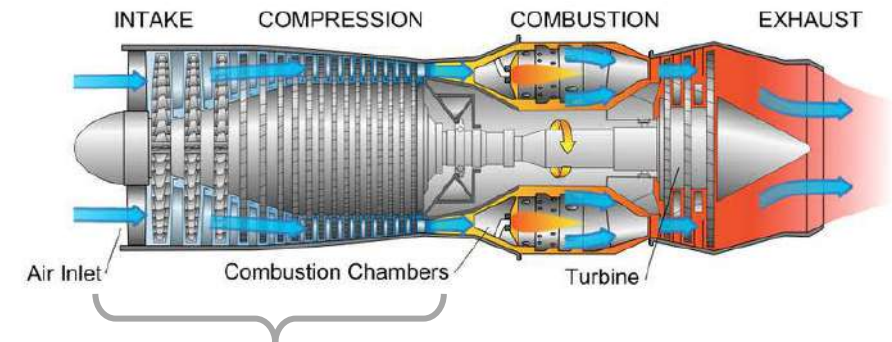


Supplier to five of the key manufacturers in the turbine manufacturing industry



Supplier to key OEMs controlling ~75% of the gas turbine market share

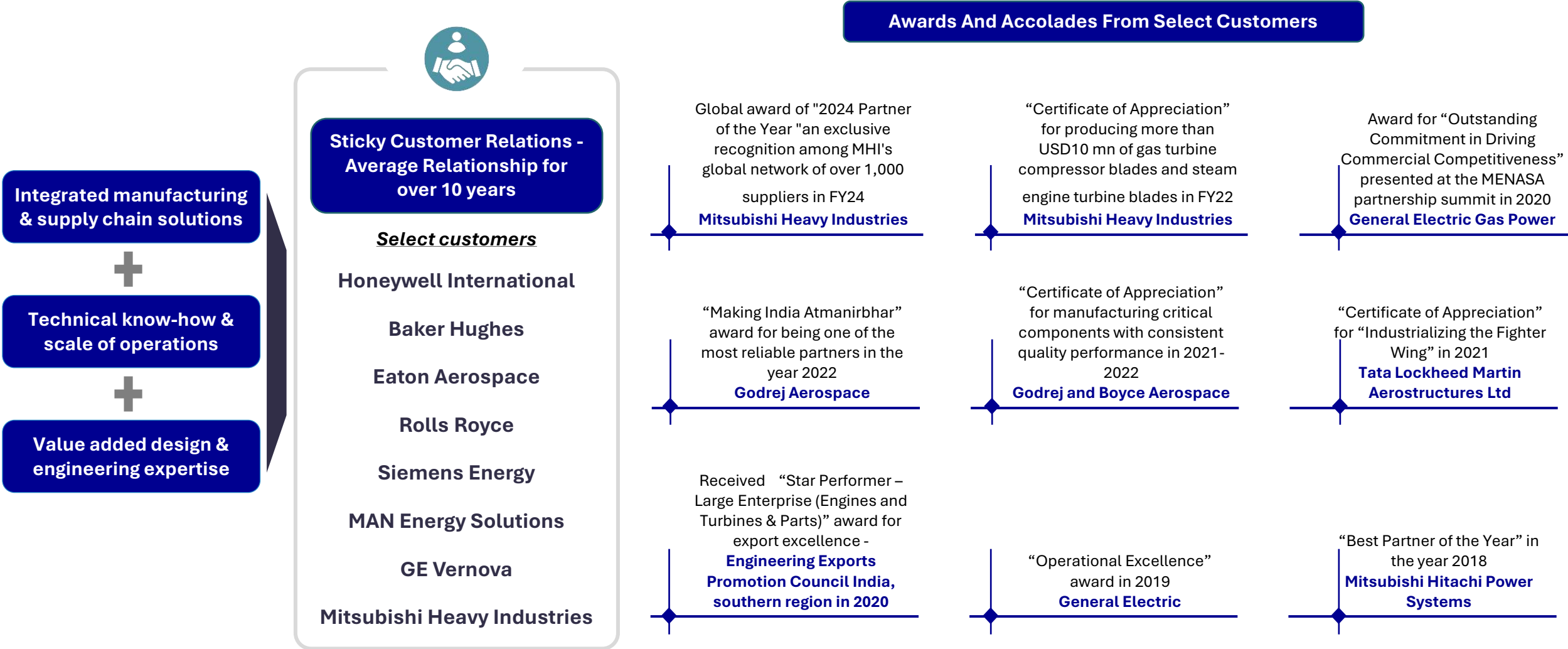
Key segments in a power turbine



Long-standing and Deep Customer Relationships With OEMs



As a strategic and growth partner to customers across highly regulated industries, Azad enjoys long-term relationships with high customer stickiness and a high percentage of repeat business, which allows us to have long-term contracts, a stable customer base and strong visibility on long term revenue.

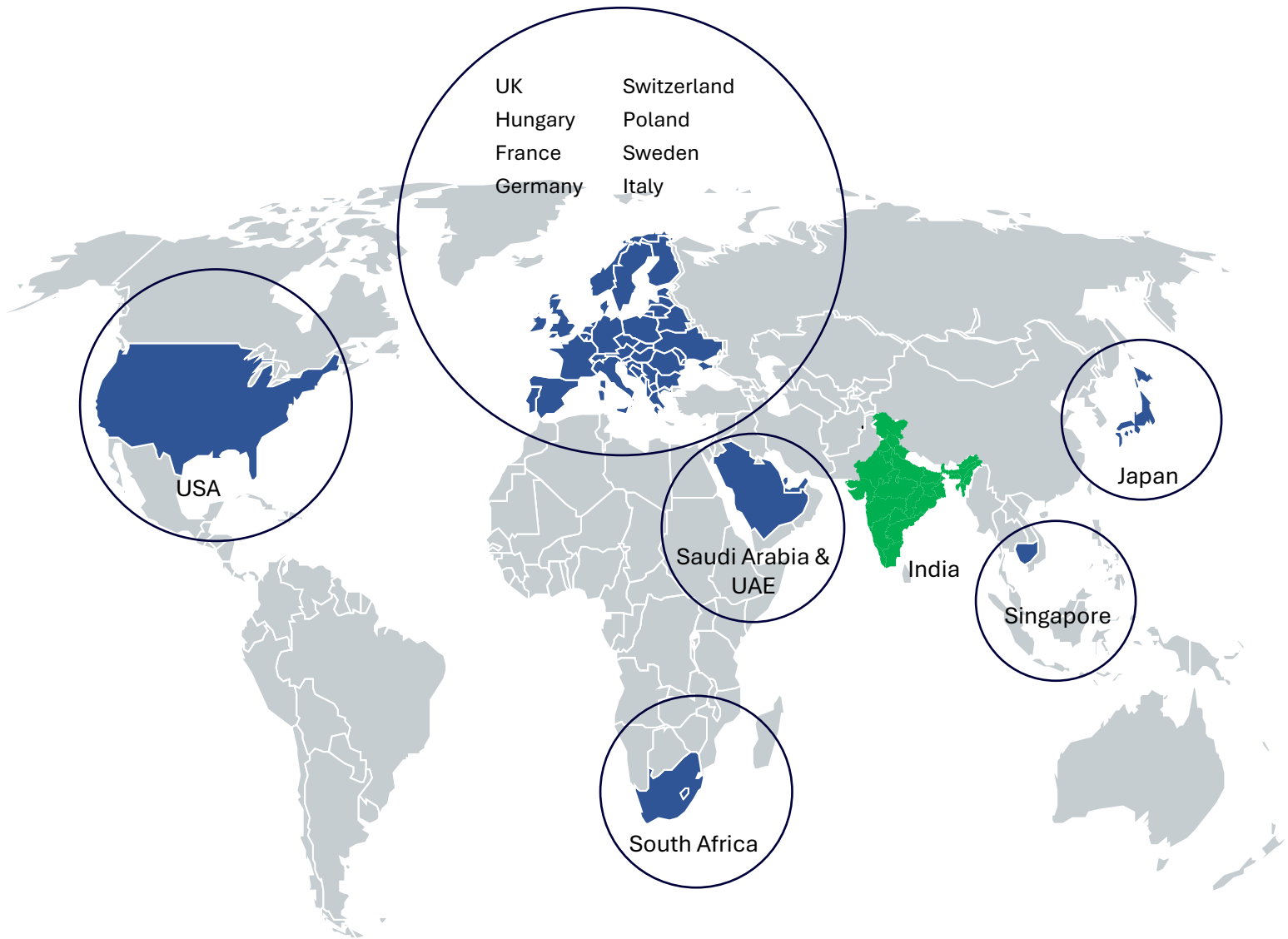


Well-diversified Business with Global Operations



Azad caters to multiple customers across the globe has average relationship for over 10 years with key customers

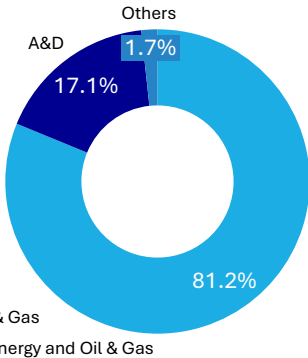
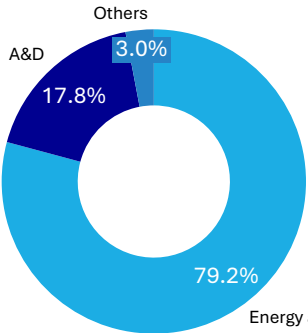
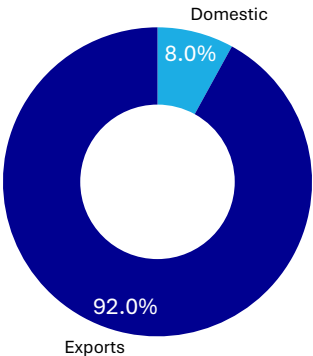
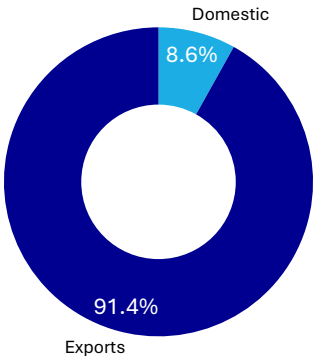
Standalone



Revenue Breakup

FY25

Q1FY26



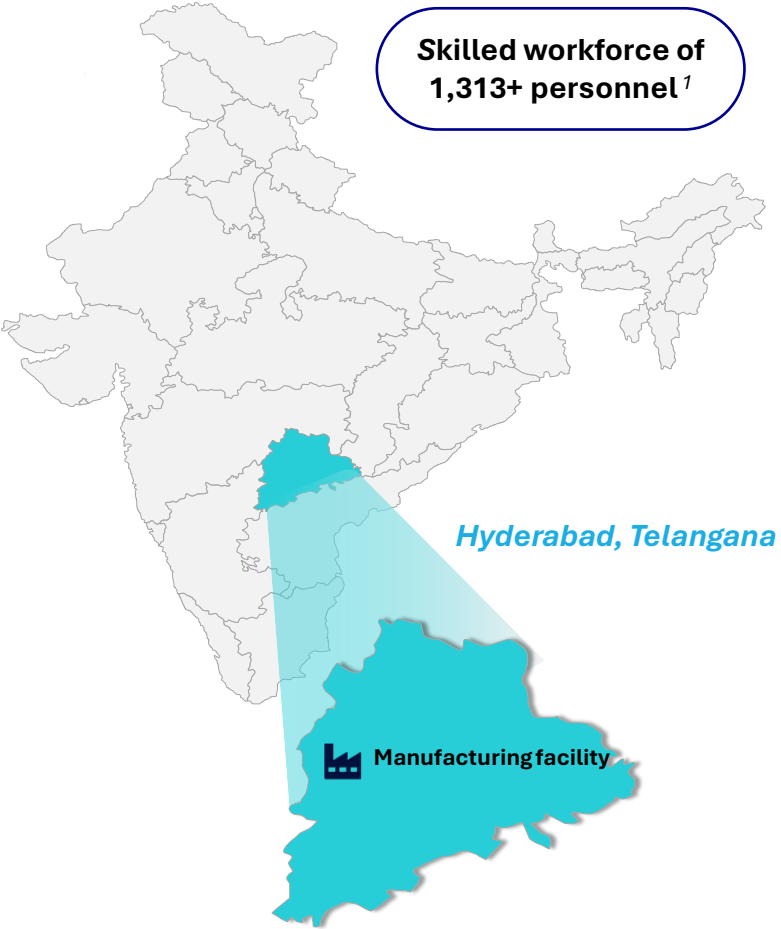
Exports to 12 Countries

Advanced Manufacturing Facilities With Focus on Innovation and Cost Competitiveness



Azad’s all facilities (except which are earmarked for specific clients) are fungible in nature

| | | Area | Customers |
|---------------------|-----------------------------|---|-------------------------------------|
| Existing facilities | ➤ 4 facilities in Hyderabad | 20,000 sq. mts | Multiple customers |
| Upcoming facilities | ➤ Multiple sub facilities | Phase 1- ~94,899 sq. mts (includes 2 facilities which have been already inaugurated) Phase 2 – 67,267 sq. mts | Dedicated for specific customers |



International & Domestic Accreditations



Note: ^ As of FY25.

Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

Experienced Promoter and Board of Directors....



Rakesh Chopdar
Chairman & CEO

- Involved with Azad since 2003 with two decades of experience
- Bestowed “*Young Asian Entrepreneur* 2019-20” by CNBC – TV18 in 2020



Murli Krishna Bhupatiraju
Managing Director

- Holds PhD (Ohio State University), MBA (Michigan State University) and MSc in Computer Science (Georgia Institute of Technology)
- Previously worked with Bharat Forge America, Dyson Corporation, and Gerdau Macsteel.



Vishnu Malpani
Whole-Time Director

- Previously worked with Wipro Technologies, Jubilant MotorWorks Private Limited, Visaka Industries Limited
- Associated with Azad for over 4 years



Jyoti Chopdar
Whole-Time Director

- Associated with Azad for over 8 years and is actively involved in the Company’s general administrative activities



Subba Rao Ambati
Independent Director

- Holds a bachelor’s degree of Pharmacy (Hons.) from BITS and diploma in business management from the Indian Merchants’ Chamber, Bombay
- Previously worked with Mars Therapeutics & Chemicals Limited



Madhusree Vemuru
Independent Director

- Admitted to Bar Council of India of the State of Andhra Pradesh
- Previously worked with Andhra Paper Limited and Dr. Reddy’s Foundation



Michael Joseph Booth
Independent Director

- Holds a higher national diploma in mechanical engineering from Kilmarnock Technical College
- Previously worked with GE Caledonian Ltd and in Turbine Services Ltd (owned by Chromalloy)



Deepak Kabra
Independent Director

- Accomplished banking and finance professional with 20+ years of experience
- Previously associated with ICICI Bank, YES Bank, and Tata Chemicals

....with Strong Management Team



Ronak Jajoo
Chief Financial Officer

- Passed the examination for post graduate degree in business management
- Associated with Azad since 2021



Ashok Gentyala
Head - Engineering & Operations

- Holds a diploma in mechanical engineering
- Associated with Azad since 2008



Balaji PR
Head – Business Growth

- Previously worked with Miranda Tools, Helix Tools, Godrej & Boyce Manufacturing Co. Pvt. Ltd
- Associated with Azad since 2018



Dinesh J Shetty
Head – Supply Chain

- Holds bachelor's degree in technology (mechanical engineering)
- Associated with Azad since 2019



Atin Agarwal
Head – Analytics & IT

- Holds master's degree in science
- Associated with Azad since 2016



Matthew Richard Childs
Head – Program Management

- Previously worked with Alstom Power and Demag Delaval Industrial Turbomachinery Limited (Siemens)
- Associated with Azad since 2023



Silpa Kanaka Bellamkonda
Head – Quality Management Systems

- Holds a master's degree in science (computer application)
- Associated with Azad since 2010



Ful Kumar Gautam
Company Secretary & Compliance Officer

- Associate member of the Institute of Company Secretaries of India
- Associated with Azad since 2018

Unique positioning of



Best-in-class engineering portfolio lending a strong moat with significant entry barriers

- **Supplier of choice** to highly regulated industries
- Producer of **mission critical components**; High complexity and precision requirements
- **Long haul journey** with vendor qualifications taking up to 30-48 months
- **High upfront investment**

Organizational capabilities aligned with strategic priorities

- Promoter with **more than 2 decades of experience**
- **Experienced senior management** with technical know-how & strong customer understanding
- Long-standing and **deep customer relationships with OEMs**; Record orderbook, multiyear contracts
- Consistent delivery of **profitable growth** with a high focus on operational excellence
- **Strong balance sheet**

Uniquely positioned to meet complex engineering requirements of energy sector for today and for the A&D and O&G sectors in the near future

- **Proven highly complex portfolio** in Energy Space (Airfoils) acting as a testimony for Aerospace & Defence and Oil & Gas sectors
- Resilient and **growing end markets**; Huge replacement demand
- Geared for the future with **upcoming capacity expansion**

Way Forward



Key Strategies Going Forward



- **Wallet share gains** driving revenue from **existing long-standing clients**
Increasingly catering to **diverse component needs** for clients, reflected in **growing order book** across key clients



- **Utilizing** existing **product** and **technology** capabilities to **serve new clients**
Building a **comprehensive product portfolio** catering to **diversified new clients**



- **Strategic inorganic acquisitions** to **complement** and **enhance** capabilities
Building capabilities to **manufacture large components**; acquiring technologies to **achieve full stack production capabilities**
reducing external dependencies



- **Technology-led optimization** driving **cost** and **operating** efficiencies
Underpinned by **automation, lean manufacturing, quality enhancement, improved capacity utilization, and economies of scale**



- Strategic **geographical expansion** ensuring **co-location** with manufacturing footprint of **key global OEMs**
MoU signed for expansion into **Saudi Arabia**



- **Leveraging core competencies** to provide **end-to-end production capabilities**
Manufacture, assembly, and integration of **ATGG (Advanced Turbo Gas Generator)**

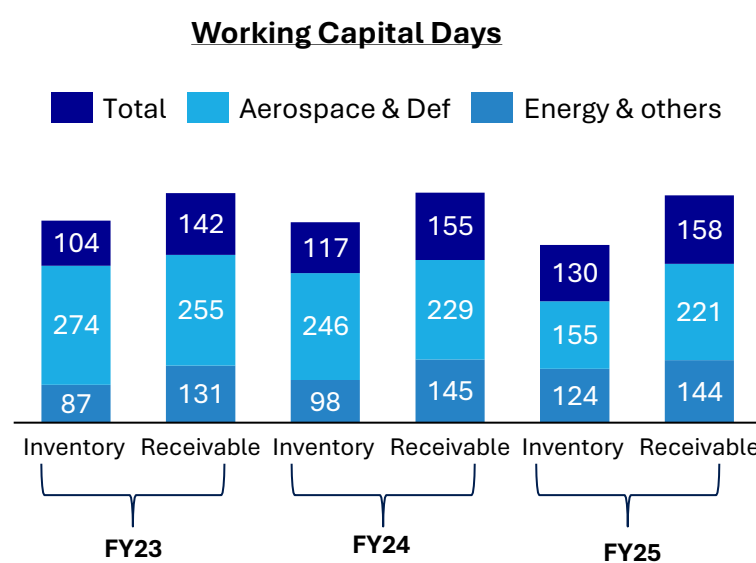
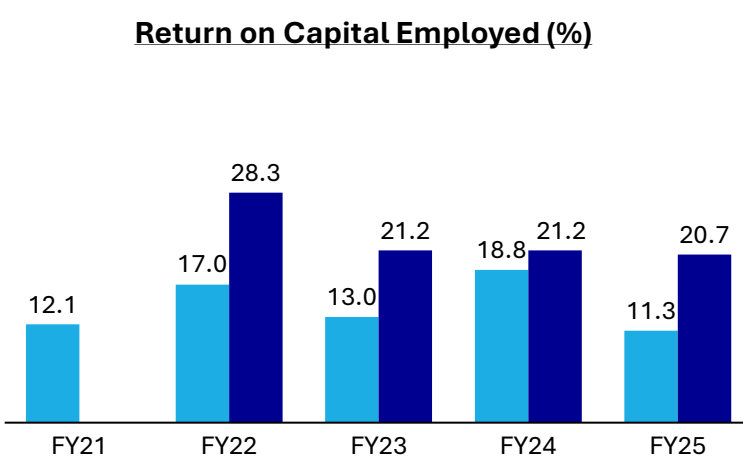
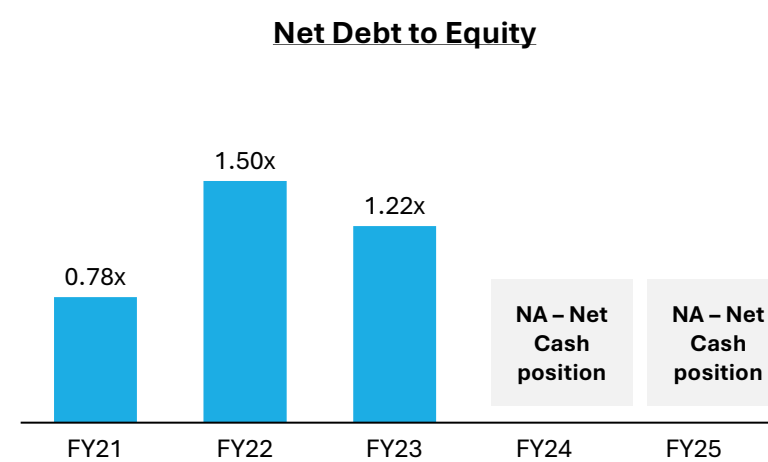
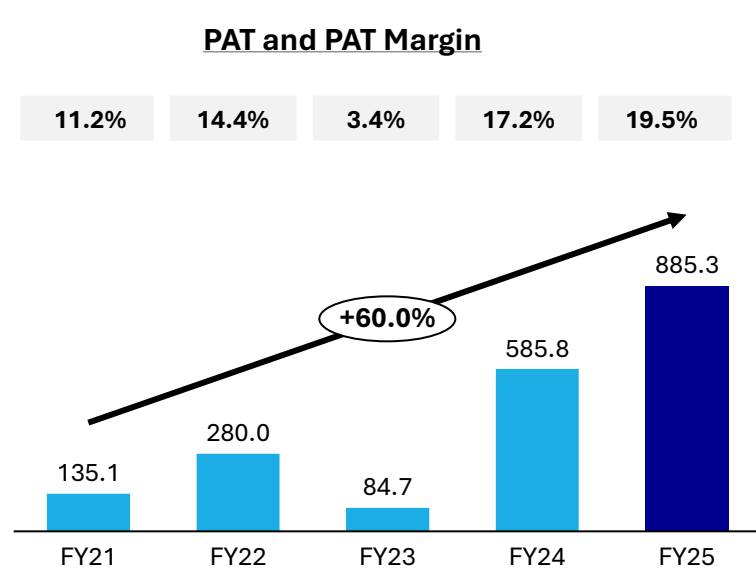
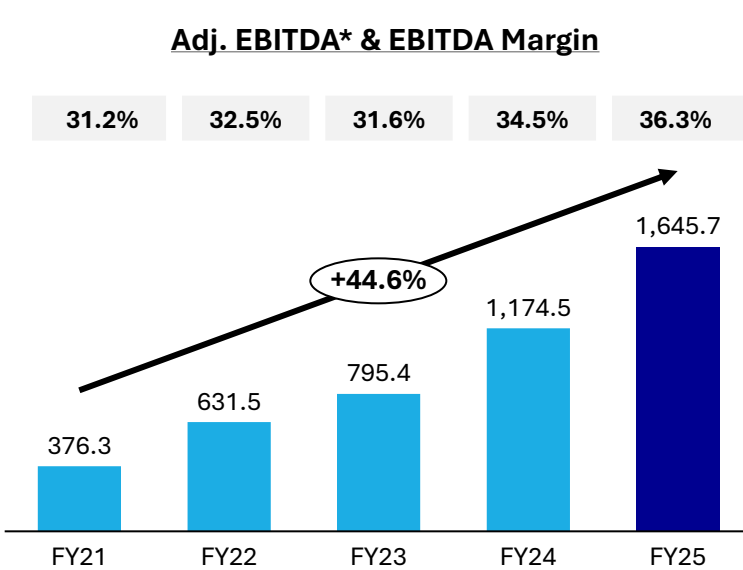
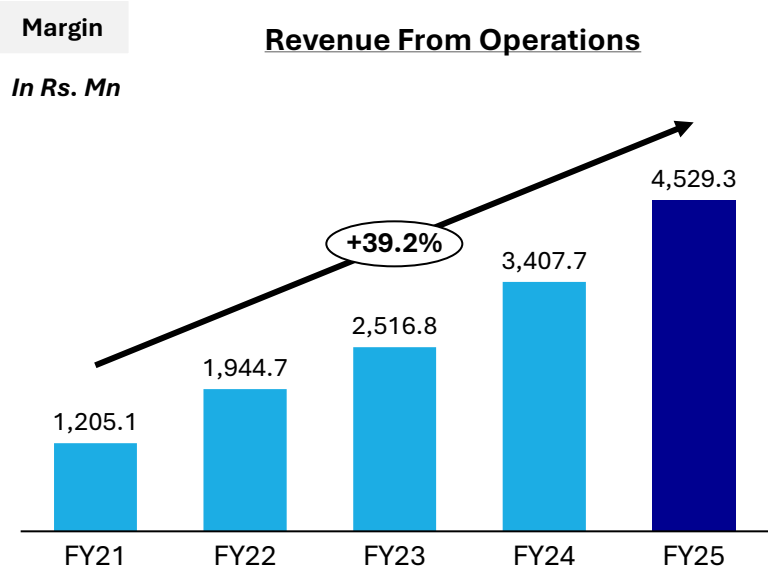


- Expanding into manufacture of **higher-value products along the client value chain**
 - Includes **advanced gas, steam and nuclear turbines** and **landing gears** among others

Historical financials



Consistent Track Record of Financial Performance (Standalone)



Notes: Amounts are rounded off; Adjusted EBITDA is calculated as EBITDA plus fire incident, fire restoration cost, fire insurance – premium, ECL, foreign currency, professional and consultancy charges towards Hamuel litigation and COVID loss; ; Adjusted ROCE % = Adjusted EBIT / Adjusted average capital employed (Excluding CWIP)
Margins are calculated as a percentage of revenue from operations

Restated Standalone Statement of Profit and Loss

| (Rs. Mn) | FY25 | FY24 | FY23 | FY22 | FY21 | CAGR (FY21-25) |
|--|----------------|----------------|----------------|----------------|----------------|----------------|
| Revenue from Operations | 4,529.3 | 3,407.7 | 2,516.8 | 1,944.7 | 1,205.1 | 39.2% |
| Consumption | 627.2 | 460.2 | 301.5 | 207.6 | 137.5 | |
| Employee expenses | 909.9 | 742.7 | 592.7 | 462.7 | 316.2 | |
| Other Expenses | 1,346.4 | 1,030.3 | 827.1 | 642.9 | 375.0 | |
| (A) Adj EBITDA | 1,645.7 | 1,174.5 | 795.4 | 631.5 | 376.3 | 44.6% |
| Adj EBITDA Margin | 36.3% | 34.5% | 31.6% | 32.5% | 31.2% | |
| (B) Non - Recurring Expenses | 35.8 | 8.6 | 72.7 | 9.0 | 89.4 | |
| (C) Reported EBITDA (A-B) | 1,610.0 | 1,165.9 | 722.8 | 622.5 | 287.0 | |
| Reported EBITDA Margin | 35.5% | 34.2% | 28.7% | 32.0% | 23.8% | |
| (D) Other income - recurring | 115.5 | 46.3 | 88.9 | 33.5 | 41.6 | |
| (E) Depreciation and amortisation expense | 285.9 | 205.3 | 165.8 | 133.1 | 88.7 | |
| (F) Finance cost - recurring | 179.4 | 185.3 | 228.7 | 136.2 | 48.9 | |
| (G) Adj Profit before tax (A + D - E - F) | 1,295.9 | 830.2 | 489.8 | 395.7 | 280.3 | 46.6% |
| (H) Finance cost - non-recurring | 0.0 | 287.4 | 295.1 | 0.0 | 0.0 | |
| (I) Other income - one time | 0.0 | 273.7 | 9.6 | 0.0 | 0.0 | |
| Profit before Tax (G + I - B - H) | 1,260.2 | 807.9 | 131.6 | 386.7 | 190.9 | 60.3% |
| Tax | 374.9 | 222.1 | 46.9 | 106.8 | 55.8 | |
| Profit After Tax | 885.3 | 585.8 | 84.7 | 280.0 | 135.1 | 60.0% |
| Profit After Tax Margin | 19.5% | 17.2% | 3.4% | 14.4% | 11.2% | |

- Non-recurring expenses include:
 - Fire related expenses
 - Provision for credit impaired trade receivables
 - Professional and consultancy charges
 - Loss on forex transactions and translations other than those considered as finance cost (net)
 - Covid Loss
- Non-recurring finance cost includes:
 - Interest on optionally & compulsory convertible debentures
 - IND-AS Impact of Bank Term loan Closure
 - Premium on redemption of debentures

*Adjusted EBITDA: Calculated as EBITDA plus provision for credit impaired trade receivable

** Adjusted PBT is calculated as Adjusted EBITDA plus other income minus depreciation and finance costs. Adjusted PBT excludes non- recurring income and expense

* Adj PBT Margin is calculated as - Adj PBT / Revenue from Operation and PAT Margin is calculated as - PAT / Revenue from Operation

Restated Consolidated Statement of Profit and Loss

| Particulars (Rs. Mn) | FY25 | FY24 | FY23 | FY22 |
|---------------------------------------|----------------|----------------|----------------|----------------|
| Revenue from Operations | 4,573.5 | 3,407.7 | 2,516.8 | 1,944.7 |
| Consumption | 636.8 | 460.2 | 301.5 | 207.6 |
| Employee expenses | 928.7 | 742.7 | 592.7 | 462.7 |
| Other Expenses | 1,395.0 | 1,039.0 | 899.8 | 651.7 |
| Reported EBITDA | 1,613.1 | 1,165.9 | 722.8 | 622.7 |
| Reported EBITDA Margin | 35.3% | 34.2% | 28.7% | 32.0% |
| Other income | 105.9 | 319.9 | 98.5 | 48.0 |
| Depreciation and amortisation expense | 294.8 | 205.3 | 165.8 | 133.1 |
| Finance cost | 183.9 | 472.7 | 523.8 | 136.2 |
| Profit before Tax | 1,240.3 | 807.9 | 131.6 | 401.3 |
| Tax | 374.9 | 222.1 | 46.9 | 106.8 |
| Profit After Tax | 865.3 | 585.8 | 84.7 | 294.6 |
| Profit After Tax Margin | 18.9% | 17.2% | 3.4% | 15.1% |

Adj EBITDA & Reported EBITDA Bridge

| (Rs. Mn) | FY25 | FY24 | FY23 | FY22 | FY21 |
|---|----------------|----------------|--------------|--------------|--------------|
| (A) Adj EBITDA | 1,645.7 | 1,174.5 | 795.4 | 631.5 | 376.3 |
| (B) Non - Recurring Expenses | | | | | |
| Fire related expenses | 0.0 | 0.0 | 63.0 | 0.0 | 0.0 |
| Provision for credit impaired trade receivable | 35.8 | 8.6 | 4.8 | 2.4 | 7.9 |
| Professional and consultancy charges | 0.0 | 0.0 | 4.9 | 5.0 | 21.6 |
| Loss on forex transactions and translations other than those considered as finance cost (net) | 0.0 | 0.0 | 0.0 | 1.6 | 0.0 |
| Covid Loss | 0.0 | 0.0 | 0.0 | 0.0 | 59.8 |
| Total non-recurring expenses | 35.8 | 8.6 | 72.7 | 9.0 | 89.4 |
| (C) Reported EBITDA (A-B) | 1,610.0 | 1,165.9 | 722.8 | 622.5 | 287.0 |

For more information Please contact:

Company:



Azad Engineering Limited:

CIN: L74210TG1983PLC004L32

Mr. Ful Kumar Gautam, Company Secretary &

Compliance Officer

Email id: cs@azad.in

Investor Relations Advisor:

SGA Strategic Growth Advisors

Strategic Growth Advisors Pvt Ltd.

CIN: U74140MH2010PTC204285

Shikha Puri / Srushti Pathak

Email id: shikha.puri@sgapl.net /

srushti.pathak@sgapl.net

Tel No: +91 9819282743 / +91 8308245280

